

Message Text

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PAGE 01 CAIRO 23104 281550Z
ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W
-----023428 281939Z /41

R 281529Z DEC 77
FM AMEMBASSY CAIRO
TO SECSTATE WASHDC 3563
INFO SECDEF WASH DC
USCINCEUR VAHINGEN GE

C O N F I D E N T I A L CAIRO 23104

EXDIS - MILITARY ADDRESSEES HANDLE AS SPECAT EXCLUSIVE

E.O. 11652: GDS
TAGS: MASS, EG, US
SUBJECT: C-130'S FOR EGYPT

REF: (A) STATE 305873, (B) CAIRO 22107

1. INFORMED GAMASY TODAY THAT, FOLLOWING DEPT'S EFFORTS WITH LOCKHEED, THE COMPANY NOW EXPECTS BE ABLE DELIVER TWO TO FOUR C-130'S DURING 1978. PRECISE SCHEDULE WILL DEPEND ON SUBCONTRACTORS' ABILITIES TO BE RESPONSIVE, BUT WE BELIEVE DELIVERY WOULD BE DURING LATTER PART OF YEAR. I HOPED THIS WOULD BE SATISFACTORY TO EGYPTIANS. ALSO POINTED OUT THAT SHIFTING PRODUCTION/DELIVERY SCHEDULES IN ORDER TO ACCOMMODATE EGYPT WOULD PRESENT PROBLEMS, AMONG THEM MODIFICATION OF PLANES TO MEET GOE SPECIFICATIONS. FINALLY, I ALERTED HIM TO THE FACT THAT ANY ACCELERATED DELIVERY SCHEDULE IMPLIES EARLIER PAYMENTS, ALTHOUGH I WAS NOT AT PRESENT IN A POSITION TO GIVE HIM DETAILS. (I DID THIS SINCE I DO NOT WANT ANY FUTURE MISUNDERSTANDING THAT PRESENT PAYMENT SCHEDULE COVERS ACCELERATED DELIVERY SCHEDULE.)

2. GAMASY EXPRESSED APPRECIATION AND SAID HE HOPED THAT
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IT WILL BE FOUR C-130'S. HE ASKED WHEN WE MIGHT BE ABLE TO PROVIDE INFORMATION ON EXACT DELIVERY SCHEDULES. TOLD HIM I WAS NOT IN A POSITION AT THIS POINT TO REPLY, BUT WOULD LET HIM KNOW AS SOON AS MORE DEFINITIVE INFORMATION AVAILABLE. HE ALSO INDICATED UNDERSTANDING THAT ACCELERATED DELIVERY WOULD ALTER PAYMENT SCHEDULE AND ASKED FOR REVISED SCHEDULE ASAP.

3. NOTING THAT EVEN UNDER ACCELERATED DELIVERY SCHEDULE, FIRST C-130'S WILL NOT ARRIVE UNTIL LATTER PART OF 1978, GAMASY SAID HE WOULD STILL APPRECIATE HAVING THE NAMES OF SOME OF THE "FRIENDLY" COUNTRIES THAT ARE SCHEDULED TO RECEIVE C-130'S EARLIER IN THE YEAR. HE STILL LIKED THE IDEA OF GOE DISCUSSING WITH ONE OR MORE OF THOSE COUNTRIES THE POSSIBILITY OF SWITCHING PLACES. HE TOOK NOTE OF OUR COMMENT ON THE DIFFICULTIES OF MODIFYING THE PLANES TO MEET EGYPTIAN SPECIFICATIONS AND SPOKE RATHER SHARPLY OF EGYPTIAN CHIEF ENGINEER M/G FAWZY, WHOM HE BLAMED FOR ALWAYS DELAYING THINGS BY WANTING MODIFICATIONS. HE SAID FAWZY IS BEING PENSIONED OFF ON JANUARY 1 AND WILL BE REPLACED BY M/G TAWIL. HE PLANNED TO CHECK WITH TAWIL TO ASCERTAIN IF THE MODIFICATIONS PROPOSED BY FAWZY ARE REALLY ESSENTIAL. EILTS

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRANSPORT AIRCRAFT
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Dec-1977 12:00:00 am
Decaption Date: 22 May 2009
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977CAIRO23104
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770483-0942
Format: TEL
From: CAIRO
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771213/aaaaakkj.tel
Line Count: 78
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a0035efc-c188-dd11-92da-001cc4696bcc
Office: ACTION SS
Original Classification: CONFIDENTIAL
Original Handling Restrictions: EXDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: EXDIS
Reference: 77 STATE 305873, 77 CAIRO 22107
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 13-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 123187
Secure: OPEN
Status: NATIVE
Subject: C-130\ S FOR EGYPT
TAGS: MASS, EG, US
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/a0035efc-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009